

Quarterly StatementJanuary to March 2018



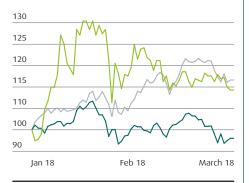
Share Data 3M 2018

| Ticker symbol/Reuters symbol | V3V/V3VGn.DE |
|--|-------------------------|
| Securities number/ | A0BL84/ DE000A0BL849 |
| Number of shares | 4,145,959 |
| Opening price (January 2, 2018) | EUR 11.4 |
| Closing price (March 29, 2018)* | EUR 13.7 |
| Market capitalization (March 29, 2018) | EUR 56.8 million |

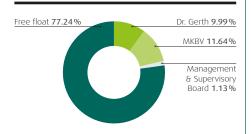
^{*}Closing price, Xetra, the electronic trading system of Deutsche Börse AG

Share Price Development

■ Vita 34 AG (indexed) ■ Nasdaq Biotech Index (indexed)
■ DAXsubs All Biotech PRC (indexed)
EUR



Shareholder Structure



As of March 29, 2018

Important Dates

| May 15, 2018 | Annual General Meeting |
|-------------------|--|
| August 30, 2018 | Publication of the Half-Year Financial Report |
| November 22, 2018 | Publication of the Quarterly Statement (Q3) |

Letter to the Shareholders

Dear Shareholdes,

Vita 34 has continued along its successful path in the first three months of 2018. We have recorded a significant increase in the number of stem cell deposits in storage in our core markets of Germany, Austria and Switzerland, and with it we have gained market share. As expected, this has enabled us to strengthen our position as market leader in the DACH region (Germany, Austria, and German-speaking Switzerland). The dynamic development of new customer business is also apparent in the significant growth in sales revenue and in earnings before interest, taxes, depreciation, and amortization (EBITDA).

Sales revenue in the first quarter increased compared to the previous year by 24.4% to EUR 5,076 thousand (Q1 2017: EUR 4,081 thousand). EBITDA increased more than proportionately, increasing by 50.9% to EUR 1,067 thousand (Q1 2017: EUR 707 thousand). As a result, the EBITDA margin in the first quarter was 21.0%, slightly above the target margin of 20.0%. The good progress achieved in sales revenue and earnings in the first three months of the fiscal year confirms our expectations and clearly demonstrates that our business model is scalable

The highly pleasing course of business is also reflected in the strength of the Company's operating financial results, as the cash flow from operating activities increased sharply compared to the same period in the previous year to EUR 472 thousand (Q1 2017: EUR 18 thousand). Vita 34 is very well placed to make good use of future drivers of growth.

Vita 34's accreditation under the internationally recognized NetCord-FACT Standard represents the achievement of an important milestone in the first quarter. The certificate is a confirmation that Vita 34's stem cell bank operation meets the highest quality standards. Due to its international recognition, the NetCord-FACT Standard accreditation strengthens our position when expanding our international business.

With respect to meeting the medium-term objectives set out in our "Vision 2021" we have made fundamental progress towards making the remaining part of the year 2018 a success. In the coming months we will concentrate on building on our market leadership in Germany and on further market penetration in the DACH region and, as a result, generate further sales growth. We want to increase the Company's profitability further through cost optimization projects.

Following the successful acquisition in the previous year, Vita 34 is well prepared in structural and organizational terms to achieve further growth by organic means. The market for stem cell banks is currently in a consolidation phase and it is part of our strategy to play an active role in this process.

We would like to thank all of our shareholders for placing your trust in us and invite you to maintain your support for us in future. We will be pleased to meet you at our Annual General Meeting in Leipzig on May 15, 2018.

Leipzig, May 2018

D. Juind

Dr. Wolfgang Knirsch Chairman of the Management Board Falk Neukirch

Finance Director



Key Financial Figures

| | | Q1 2018 | Q1 2017 |
|--|------------------|------------|------------|
| Consolidated Statement of Income | | | |
| Sales revenue | In EUR thousands | 5,076 | 4,081 |
| Gross profit | In EUR thousands | 2,930 | 2,448 |
| EBITDA | In EUR thousands | 1,067 | 707 |
| EBITDA margin as a percentage of sales | % | 21.0 | 17.3 |
| Net operating profit/loss (EBIT) | In EUR thousands | 541 | 445 |
| Net result for the period | In EUR thousands | 308 | 280 |
| Earnings per share | EUR | 0.07 | 0.10 |
| Balance sheet | | 31.03.2018 | 31.12.2017 |
| Balance sheet total | In EUR thousands | 62,064 | 61,961 |
| Equity | In EUR thousands | 29,943 | 29,643 |
| Equity ratio | % | 48.2 | 47.8 |

Course of Business

In the first three months of the current fiscal year Vita 34 was focused on its core business in the DACH region and, accordingly, on organic growth. As a result, Vita 34 was able to gain further market share, strengthening its position as market leader. This is reflected in the financial results for the first quarter.

In addition to this, Vita 34 received accreditation under the internationally recognized NetCord-FACT Standard. This certificate, issued by the International NetCord Foundation (NetCord) and the Foundation for the Accreditation of Cellular Therapy (FACT), confirms that Vita 34's stem cell bank operation meets the highest quality standards.

The criteria used to award the FACT accreditation are created by doctors from a large number of countries and are stricter than the tough requirements already set by the German authorities. With the internationally recognized FACT standard accreditation Vita 34 has further strengthened its strategic positioning for building on its international business and entering new markets.

There have been no events of a significant nature since the closing date



Operating Results

In the first three months of the current fiscal year Vita 34 has increased sales revenue significantly by 24.4% to EUR 5,076 thousand (Q1 2017: EUR 4,081 thousand). This is primarily due to the significant increase in the number of new stem cell deposits and the resulting success in increasing Vita 34's market share in the DACH region.

The gross profit of EUR 2,930 thousand increased by EUR 482 thousand compared to the same period in the previous year (EUR 2,448 thousand), an increase of 19.7%. The gross margin as a percentage of sales of 57.7% is slightly below the level in the same quarter in the previous year (60.0%) which is primarily due to depreciation included in cost of sales recorded on assets recognized in the purchase price allocation at fair value.

Marketing and selling costs and administrative expenses increased slightly compared to the same period in the previous year, while in relation to sales revenue the cost ratio has improved by approximately 6% compared to the previous year, which illustrates the first synergy effects resulting from the acquisition.

The increase in the earnings before interest, taxes, depreciation, and amortization (EBITDA) that began in the second half of 2017 has continued through the first months of the current fiscal year with undiminished dynamic. The EBITDA amounted to EUR 1,067 thousand, a significant improvement compared to the same quarter of the previous year (Q1 2017: EUR 707 thousand, an increase of 50.9%). The EBITDA margin was 21.0%, also a significant increase compared to the previous year (Q1 2017: 17.3%).

The net result for the period was EUR 308 thousand (Q1 2017: EUR 280 thousand). Earnings per share amounted to EUR 0.07 per share compared to EUR 0.10 per share in the previous year, the decrease being attributable to the increase in the number of shares.

The robust course of business is not only reflected in Vita 34's new sales and earnings strength but is also reflected positively in the Company's financial situation. The cash flow from operating activities increased sharply to EUR 472 thousand (Q1 2017: EUR 18 thousand).

Investor Relations

The share price developed well over the first three months of 2018. Following some volatility in January, the share price has increased since the beginning of the year, ending the quarter on March 29, 2018 at a Xetra closing price of EUR 13.7, a gain of 20.2%. The positive share price gain is also reflected in the Dax Subsector Biotechnology Index (a gain of 14.3%). In comparison, the Nasdaq Biotechnology Index fell by 2.5% in the first three months of 2018. The market capitalization of Vita 34 AG at March 29, 2018 amounted to EUR 56.8 million.

The Annual General Meeting of Vita 34 AG will be held on Tuesday, May 15, 2018, at 11.00 CET, in the Salles de Pologne, Hainstraße 18, 04109 Leipzig. The agenda for the meeting was published on www.vita34.de.



Condensed Consolidated Statement of Income

| In EUR thousands | Q1 2018 | Q1 2017 |
|--|---------|---------|
| Sales revenue | 5,076 | 4,08 |
| Cost of sales | -2,146 | -1,632 |
| Gross profit on sales | 2,930 | 2,448 |
| Other operating income | 101 | 241 |
| Marketing and selling costs | -1,278 | -1,16 |
| Administrative expenses | -1,206 | -1,072 |
| Other operating expenses | -5 | -1(|
| Net operating profit/loss (EBIT) | 541 | 445 |
| Finance income | 10 | 17 |
| Finance expenses | -64 | -24 |
| Share of result of associates | 0 | -2 |
| Earnings before taxes | 488 | 437 |
| Income tax expense | -180 | -157 |
| Net result for the period | 308 | 280 |
| Attributable to: | | |
| Owners of the parent | 309 | 285 |
| Non-controlling interests | -1 | |
| Earnings per share, basic / diluted (EUR) | | |
| Basic and diluted, for profit or loss for the period attributable to the ordinary equity holders of the parent (EUR) | 0.07 | 0.10 |



Condensed Consolidated Statement of Financial Position (Assets)

| In EUR thousands | 31.03.2018 | 31.12.2017 |
|--------------------------------|------------|------------|
| Non-current assets | | |
| Goodwill | 18,323 | 18,323 |
| Intangible assets | 21,150 | 21,536 |
| Property, plant, and equipment | 6,865 | 6,635 |
| Investments in associates | 129 | 129 |
| Other assets | 3,721 | 3,665 |
| Trade receivables | 998 | 1,103 |
| Restricted cash | 774 | 763 |
| | 51,960 | 52,155 |
| Current assets | | |
| Inventories | 484 | 500 |
| Trade receivables | 3,923 | 3,806 |
| Current tax assets | 777 | 782 |
| Other receivables and assets | 707 | 538 |
| Cash and cash equivalents | 4,215 | 4,180 |
| | 10,105 | 9,806 |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | 62,064 | 61,96 |

Vita 34 AG has applied the accounting standard IFRS 15 "Revenue from Contracts with Customers" from the beginning of 2018. The amounts stated for the same period of the previous year are stated on a comparable basis.



Condensed Consolidated Statement of Financial Position (Equity and Liabilities)

| In EUR thousands | 31.03.2018 | 31.12.2017 |
|----------------------------|------------|------------|
| Equity | | |
| Registered capital | 4,146 | 4,146 |
| Capital reserves | 23,913 | 23,913 |
| Retained earnings | 2,234 | 1,924 |
| Other reserves | -128 | -120 |
| Treasury shares | -337 | -337 |
| Non-controlling interests | 116 | 117 |
| | 29,943 | 29,643 |
| Non-current liabilities | | |
| Interest-bearing loans | 7,963 | 8,032 |
| Deferred grants | 874 | 890 |
| Contract liabilities | 11,318 | 11,269 |
| Deferred income tax | 3,974 | 3,934 |
| | 24,128 | 24,125 |
| Current liabilities | | |
| Trade payables | 1,037 | 949 |
| Provisions | 3 | 3 |
| Income tax payable | 41 | 11 |
| Interest-bearing loans | 1,145 | 1,145 |
| Silent partners' interests | 940 | 940 |
| Deferred grants | 66 | 66 |
| Contract liabilities | 2,624 | 2,547 |
| Other liabilities | 2,137 | 2,532 |
| | 7,993 | 8,193 |
| | 62,064 | 61,961 |



Condensed Consolidated Statement of Cash Flows

| In EUR thousands | Q1 2018 | Q1 2017 |
|---|---------|---------|
| Cash flow from operating activities | | |
| Earnings before taxes | 488 | 437 |
| Adjusted for: | | |
| Amortization and depreciation | 526 | 262 |
| Other non-cash expenses/income | -11 | -16 |
| Finance income | -10 | -17 |
| Finance expenses | 64 | 15 |
| Changes in working capital: | | |
| +/- Receivables and other assets | -255 | -215 |
| +/- Inventories | 16 | -50 |
| +/- Liabilities | -353 | -411 |
| +/- Deferred income | 173 | 118 |
| Interest paid | -64 | -15 |
| Income taxes paid | -101 | -89 |
| Cash flow from operating activities | 472 | 18 |
| Cash flow from investing activities | | |
| Purchase of intangible assets | -14 | -1 |
| Purchase of property, plant, and equipment | -362 | -222 |
| Interest received | 10 | 17 |
| Cash flow from investing activities | -365 | -206 |
| Cash flow from financing activities | | |
| Cash outflows from loan repayments | -72 | -50 |
| Cash flow from financing activities | -72 | -50 |
| Net change in cash and cash equivalents | 35 | -238 |
| Cash and cash equivalents at the beginning of the reporting period | 4,180 | 2,813 |
| Cash and cash equivalents at the end of the reporting period (liquid funds) | 4,215 | 2,575 |



Imprint

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This document is a convenience translation of the original German-language document.

Vita 34's website: www.vita34group.de

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Vita 34 AG

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